

AIoT Canada
Roundtable on National AIoT Strategy
May 5, 2022



Preliminaries

Orientation

COVID-19

Twitter: [@aiotcanada](#) [#aiotcanada](#)

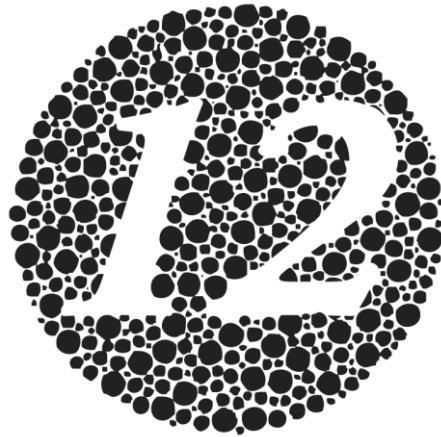


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Roundtable on National AIoT Strategy

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BLG
Borden Ladner Gervais



Roundtable on National AIoT Strategy

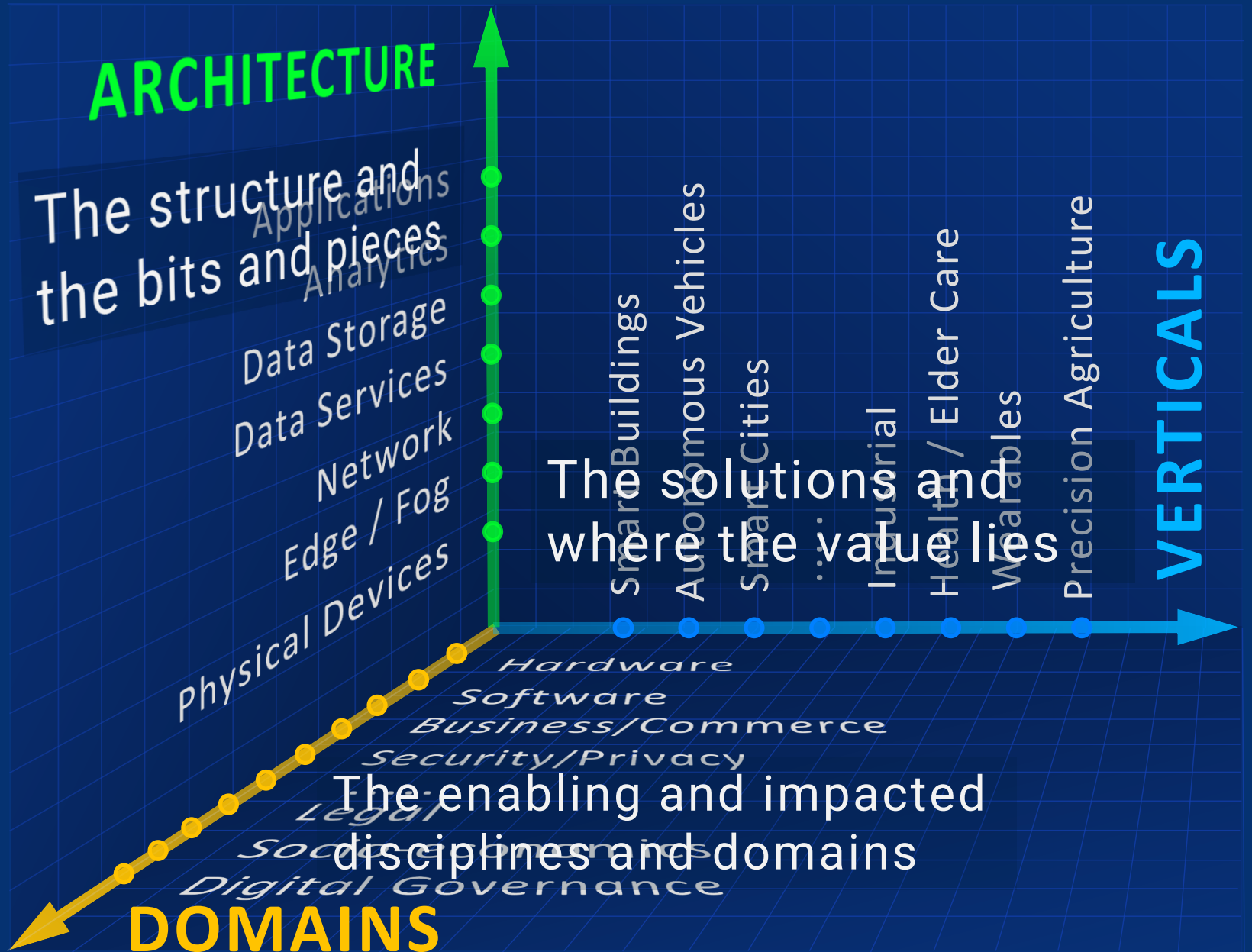
Why are we here?



IoT Space

Think 3D

Think3D

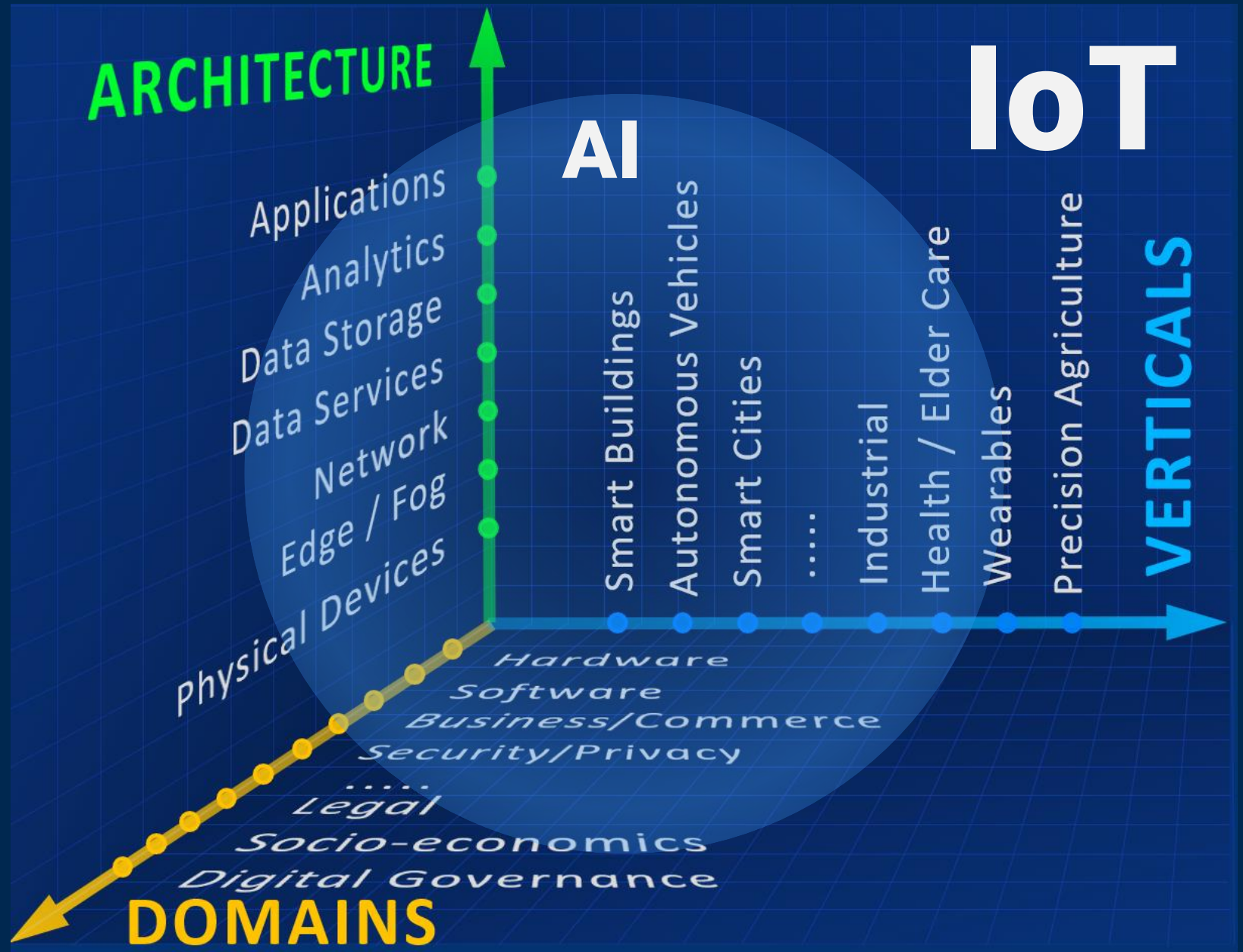


IoT

+

AI

AIoT



AIoT → Economic Value

How do we leverage AIoT
for national economic growth?



National AIoT Strategy



STRATEGY

Driven by:

- opportunities
- challenges

Resulting in:

- solutions



STRATEGY

Driven by:

- opportunities
- challenges

Resulting in:

- solutions



Roundtable Mission

Leverage the **combined wisdom and experience** of industry, government, and academic **leaders** to identify the needs and actions to be addressed by a national Canadian AIoT strategy, aiming to elevate Canada's economic growth and competitiveness through AIoT.



AGENDA

7:30	Breakfast and networking
8:00	Roundtable keynotes
9:00	Workshop No. 1: Opportunities and Challenges
9:55	Break and networking
10:15	Workshop No. 2: Solutions to Challenges
11:15	Open debate and consensus
11:50	Smart Connected Vehicle Innovation Center Showcase
12:10	Working Lunch <ul style="list-style-type: none">• Keynote address• Consensus summary and concluding remarks
13:00	Formal end
13:00 (optional)	Smart Connected Vehicle Innovation Center Tour



Welcome from uOttawa – Kanata-North

Guy Levesque

Associate VP, Innovation, Partnerships and
Entrepreneurship, University of Ottawa





uOttawa

Kanata-Nord
Kanata North

Global challenges and opportunities for the Canadian AIoT industry

Michel Langelier
CEO, AIoT Canada



Global challenges and opportunities for the Canadian AIoT industry

Towards a national AIoT Strategy



May 5th 2022, Ottawa



What you will hear



Needs for an innovation agenda aligned with the digital sector



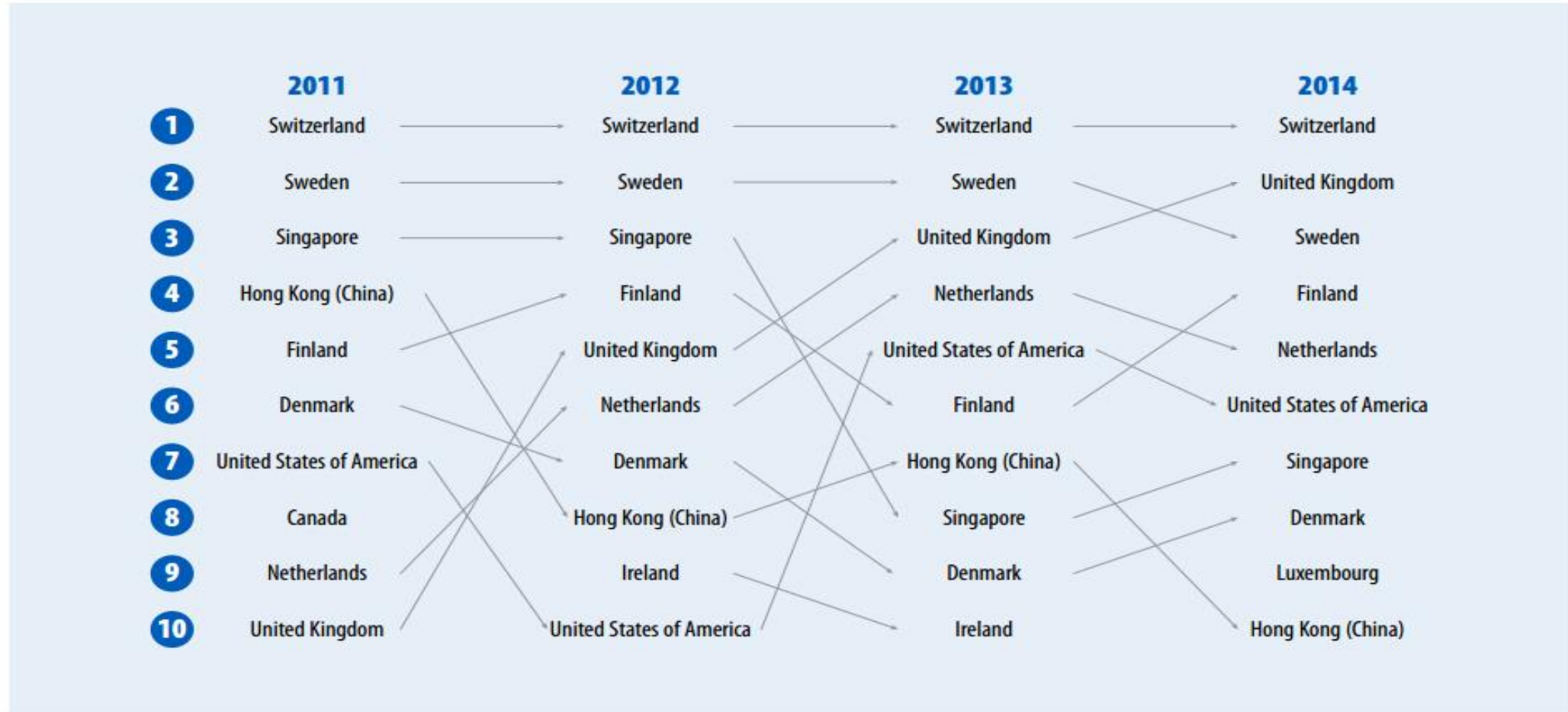
An overview of the critical issues the AIoT Industry is facing



Facts & Key sectors' opportunities

- Innovation Agenda : Several roots for our existing challenges

Figure 2: Movement in the top 10 of the GII



Source: Global Innovation Index

COMPARING TWO WORLD LEADING INNOVATION NATIONS GII – 2021 RANKING



● Strength ○ Weakness ◆ Income Strength ◇ Income Weakness

GLOBAL INNOVATION INDEX

The overall GII score is the simple average of the Innovation Input and Output Sub-Index scores.

	Rank	Score		Rank	Score
Overall	2	63.1	● ◆	16	53.1
Innovation Input Sub-index	2	69.6	● ◆	8	66.2 ●
Innovation Output Sub-index	2	56.6	● ◆	23	40.1

Digital drives the world economy in 2022

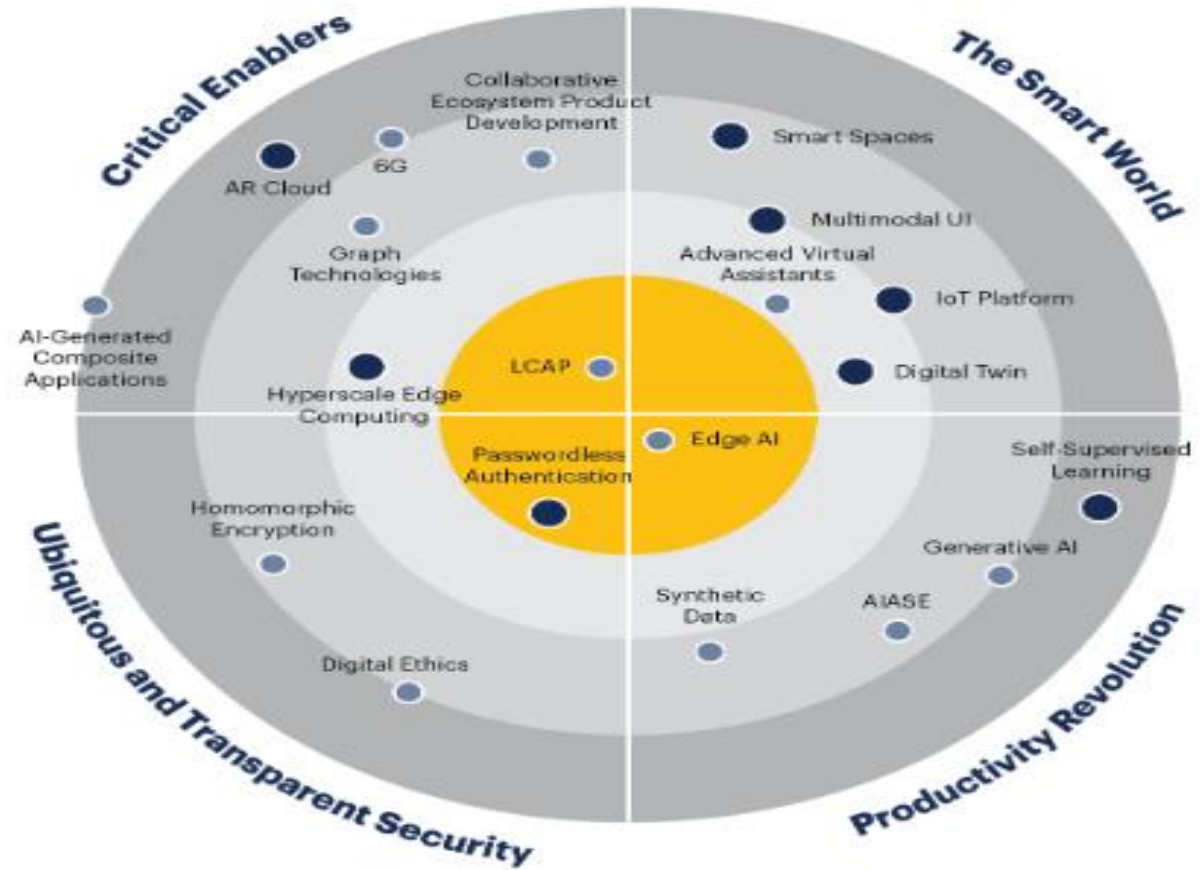
Top 10 Most Valuable Companies in the World



The image displays the logos of six major technology companies: Facebook (a blue circle with a white 'f'), Google (a white circle with a multi-colored 'G'), Apple (a white silhouette of an apple with a bite taken out), NVIDIA (a green eye-like logo above the word 'NVIDIA'), Amazon (the word 'amazon' in white with a curved orange arrow below it), and Tesla (a red stylized 'T' logo above the word 'TESLA' in red). To the right of the main graphic is a 2x2 grid of colored squares: red (top-left), green (top-right), blue (bottom-left), and yellow (bottom-right).

Understanding the next decade

Impact Radar for 2022



Range

- 6 to 8 Years
- 3 to 6 Years
- 1 to 3 Years
- Now (0 to 1 Years)

Mass

- Low
- Medium
- High
- Very High

[gartner.com](https://www.gartner.com)

Source: Gartner

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Gartner

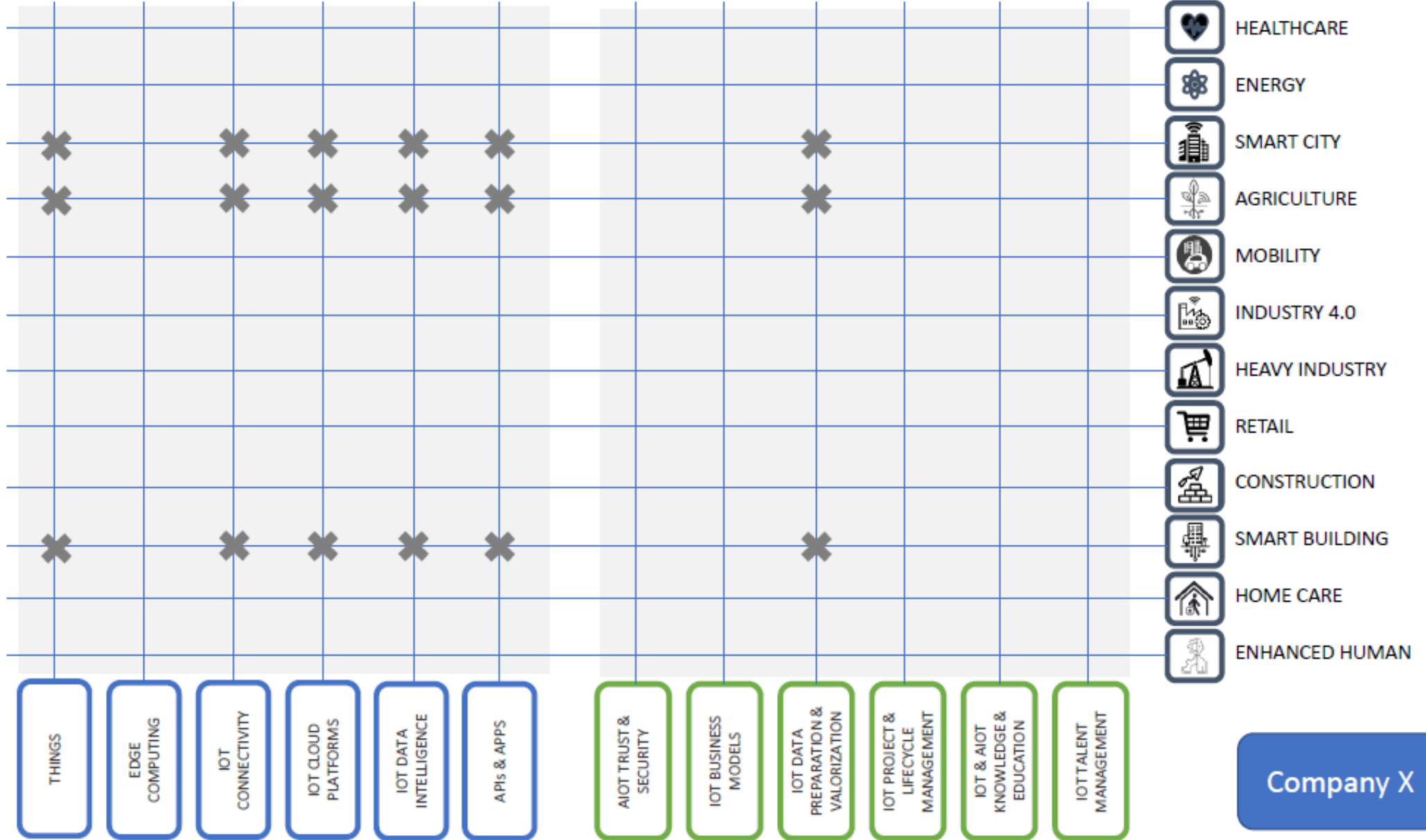


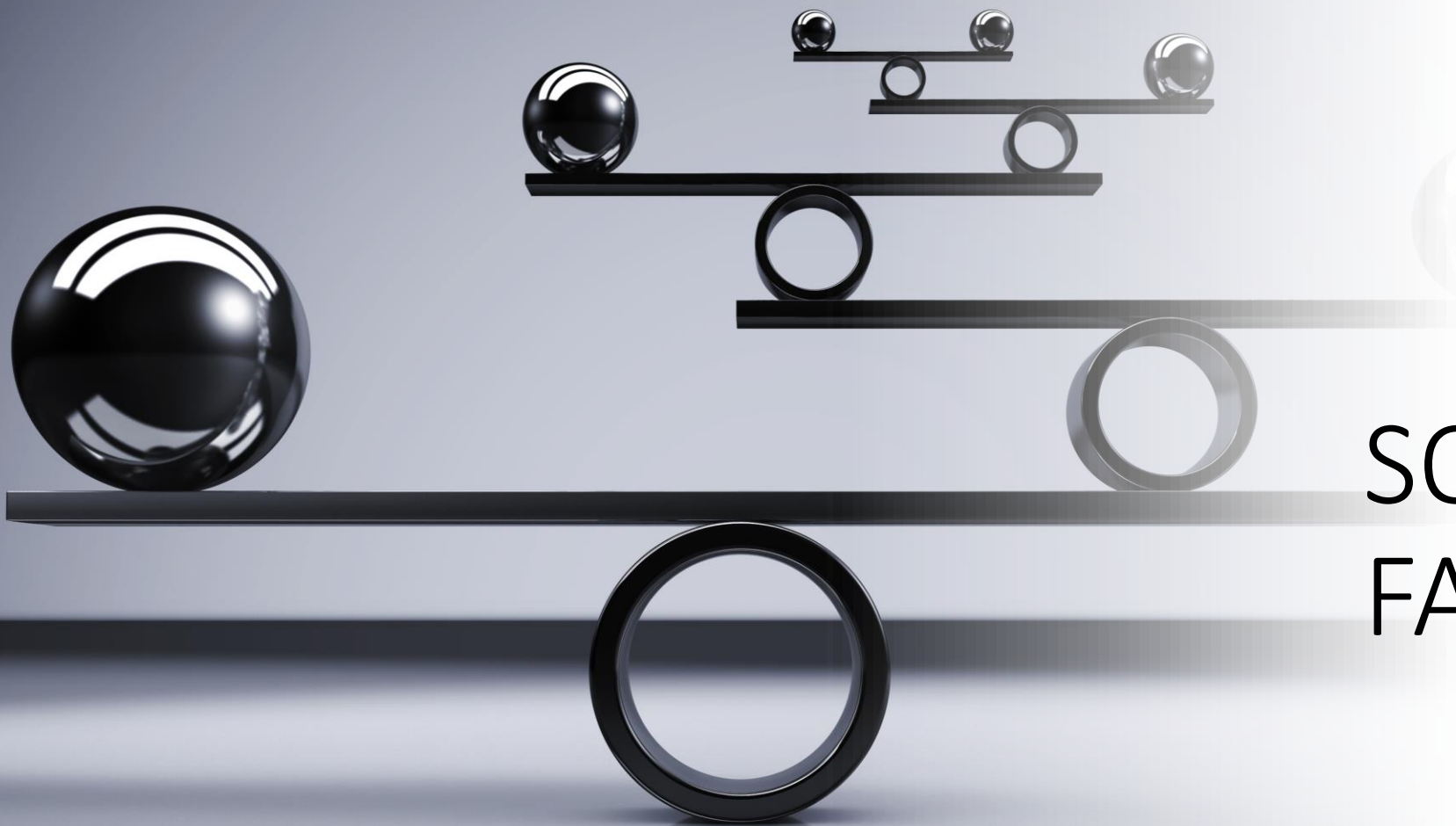
AIOT COMMUNITY MAPPING MODEL

TECHNOLOGY STACK

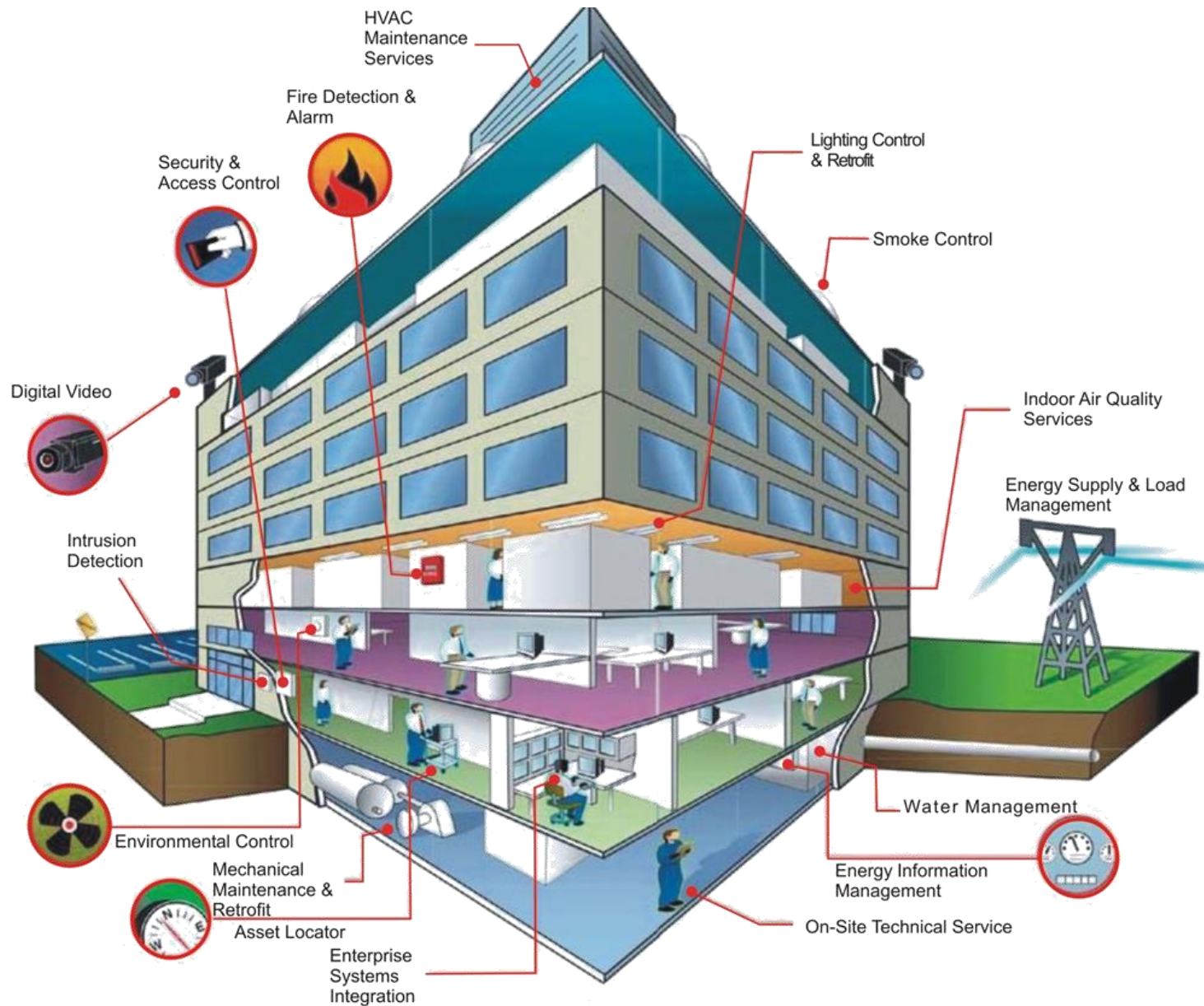
SERVICE STACK

12 MAIN MARKETS





SOME
FACTS



Tech Sector - R&D Ratio: 42%

The Tech sector invests more than \$8 billion every year in R&D

Canadian cities are becoming tech hubs

Technology jobs are a bigger share of the local work force in Ottawa than they are in Silicon Valley. And Toronto has more tech workers than there are in Seattle, the home of Amazon and Microsoft.

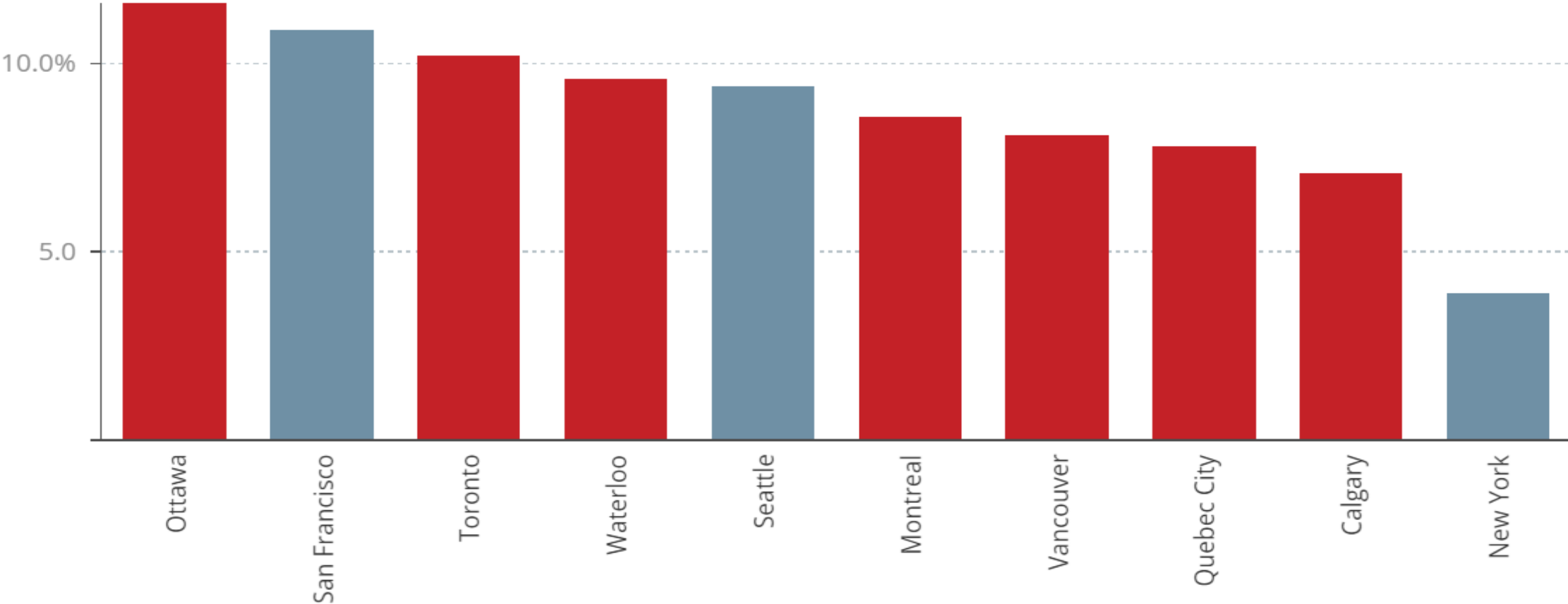


Chart: Pete Evans/CBC • Source: CBRE

Tech Businesses Pay

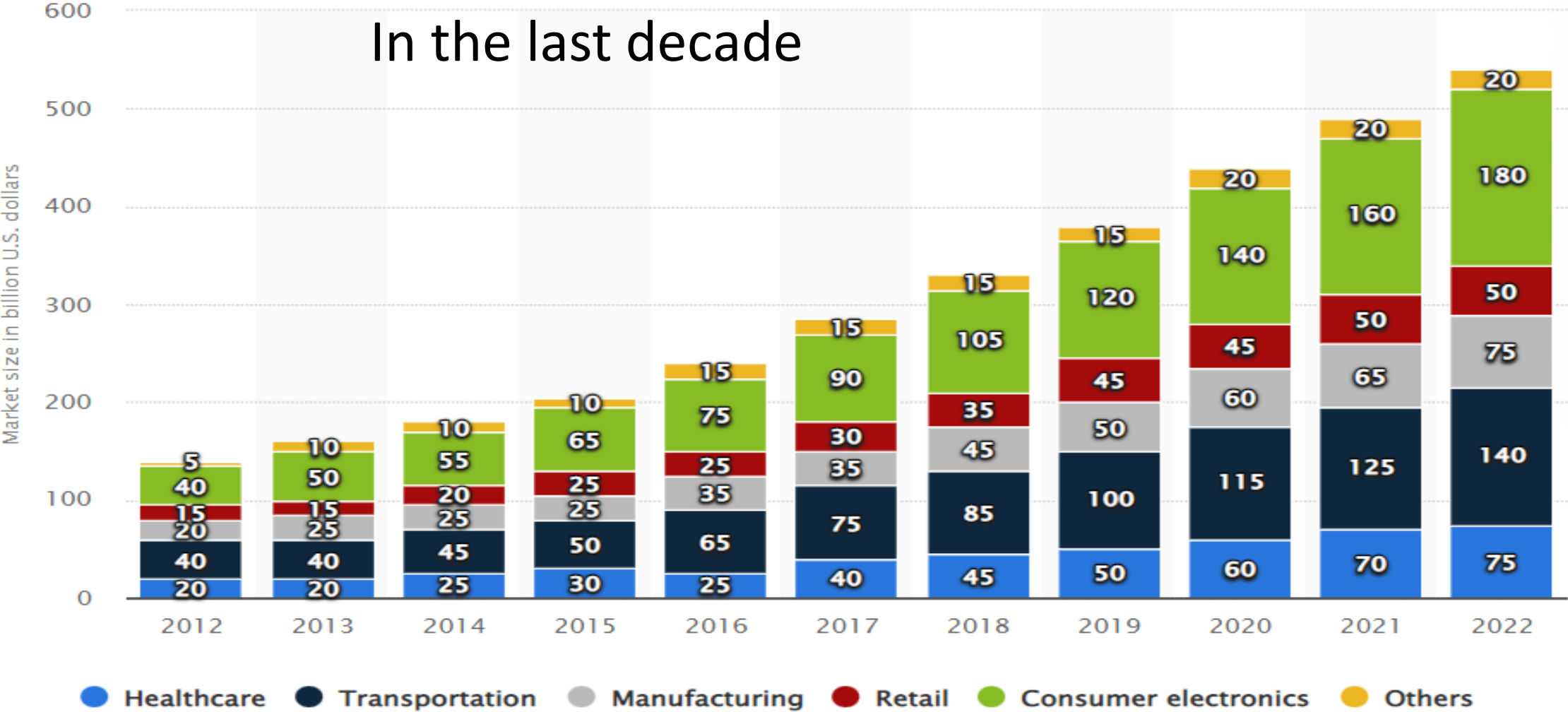


40% Higher
Then Private Sector
Average Wages.

A decade of exponential growth

North America - IoT Adoption

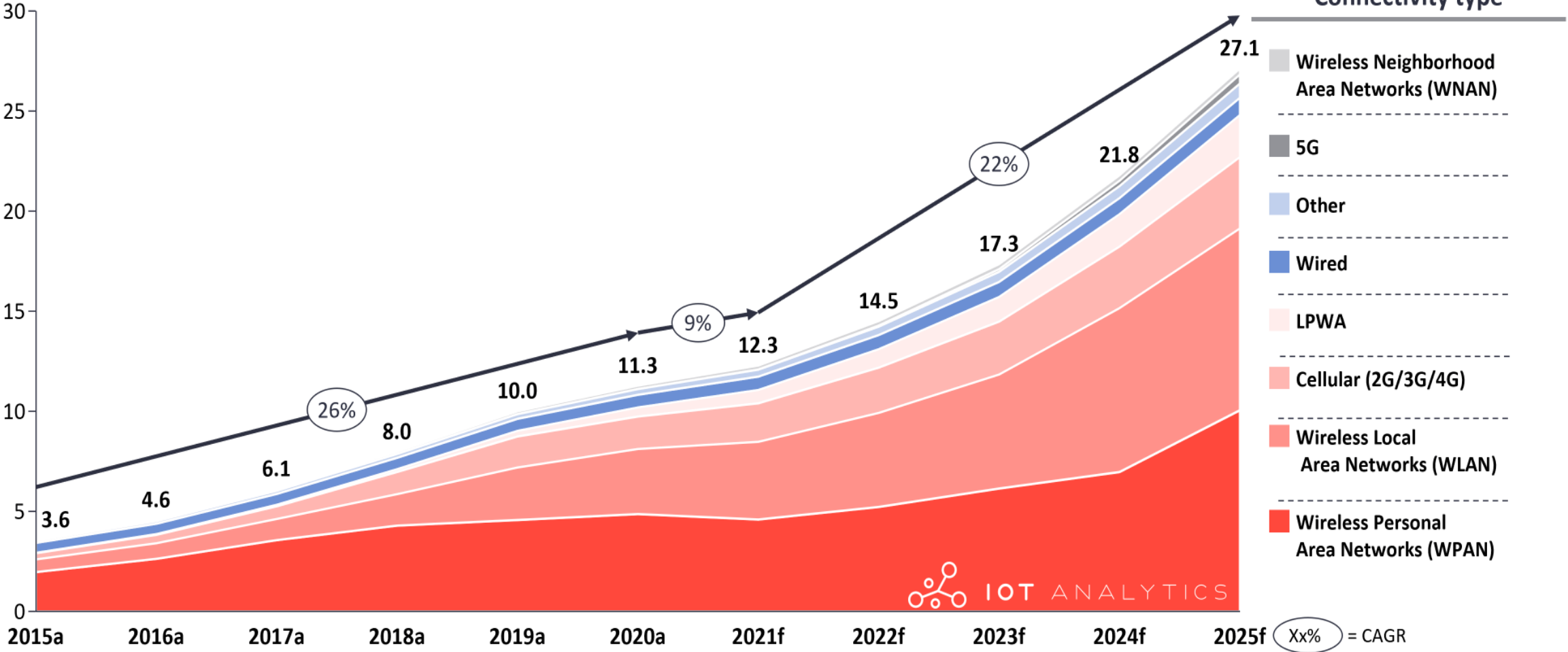
In the last decade



-source Statista

Global IoT market forecast (in billion connected IoT devices)

Number of global active IoT connections (installed base) in B



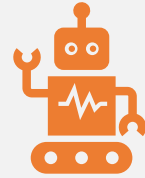
Key sectors/niches according to McKinsey

Global market: 5 -12.5T\$ by 2030

- Transportation & Mobility
- Manufacturing/Heavy Industries
- Wearable Devices
- Smart Home
- Connected Health
- Energy
- Connected Territories
- Retail
- Construction Supply Chains
- Health Care Facilities
- Smart Agriculture



According to McKinsey

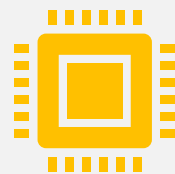


IoT decreases emergency response time by up to 40%.



There will be 76.3 million autonomous cars by 2023.

For a current fleet of over 1 billion on the road.



Integration with existing technology (53%) and security (50%) are the top challenges for IoT integration.

1:7 1:5 ?

Canada's Digital Economy Employs Over 2 million Canadians



Industry Maturity level



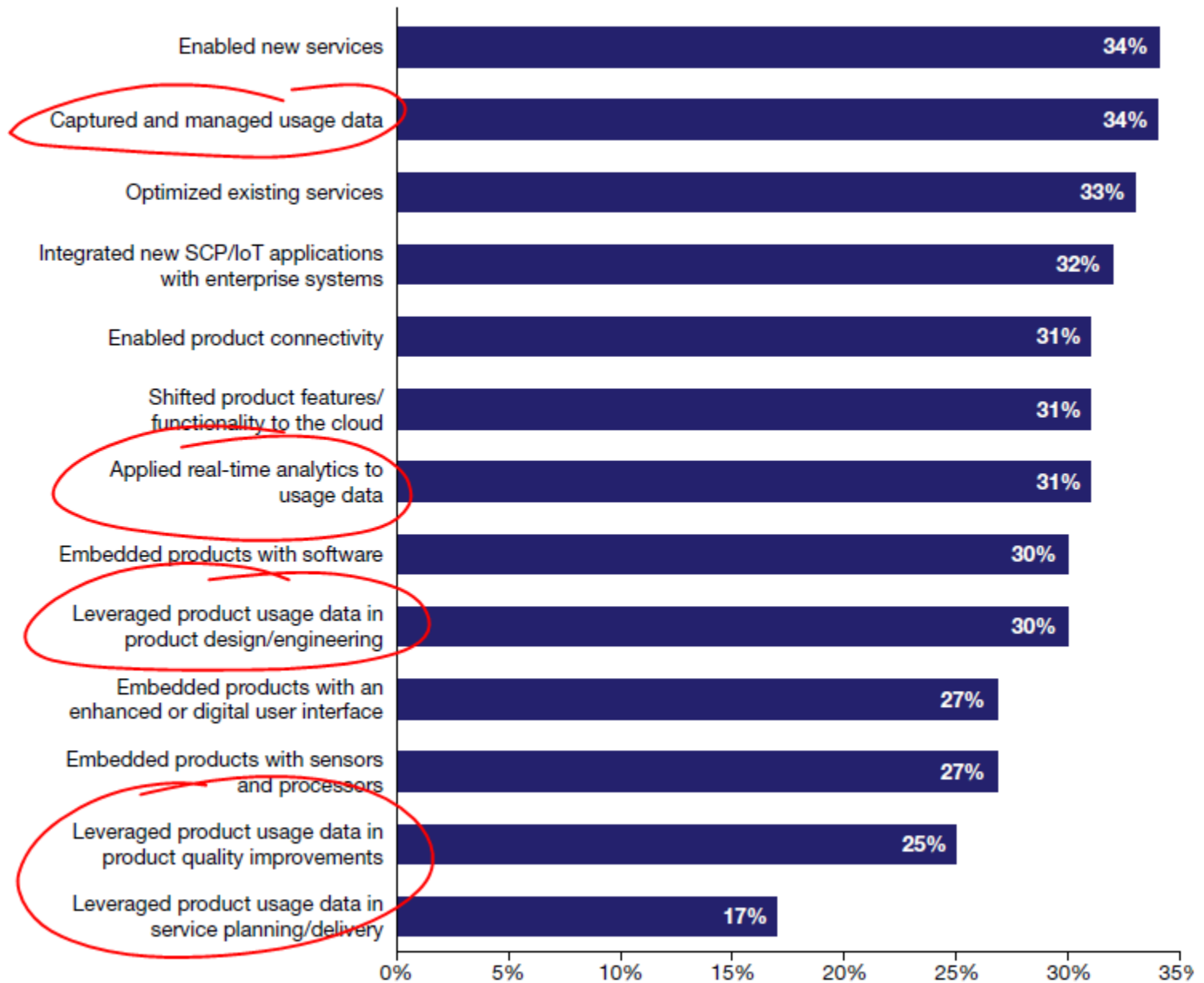
Supply-chains are about aligning, speeding & optimizing end-to-end supply and demand from supplier to customer

Machine Learning now enables that optimization at the...

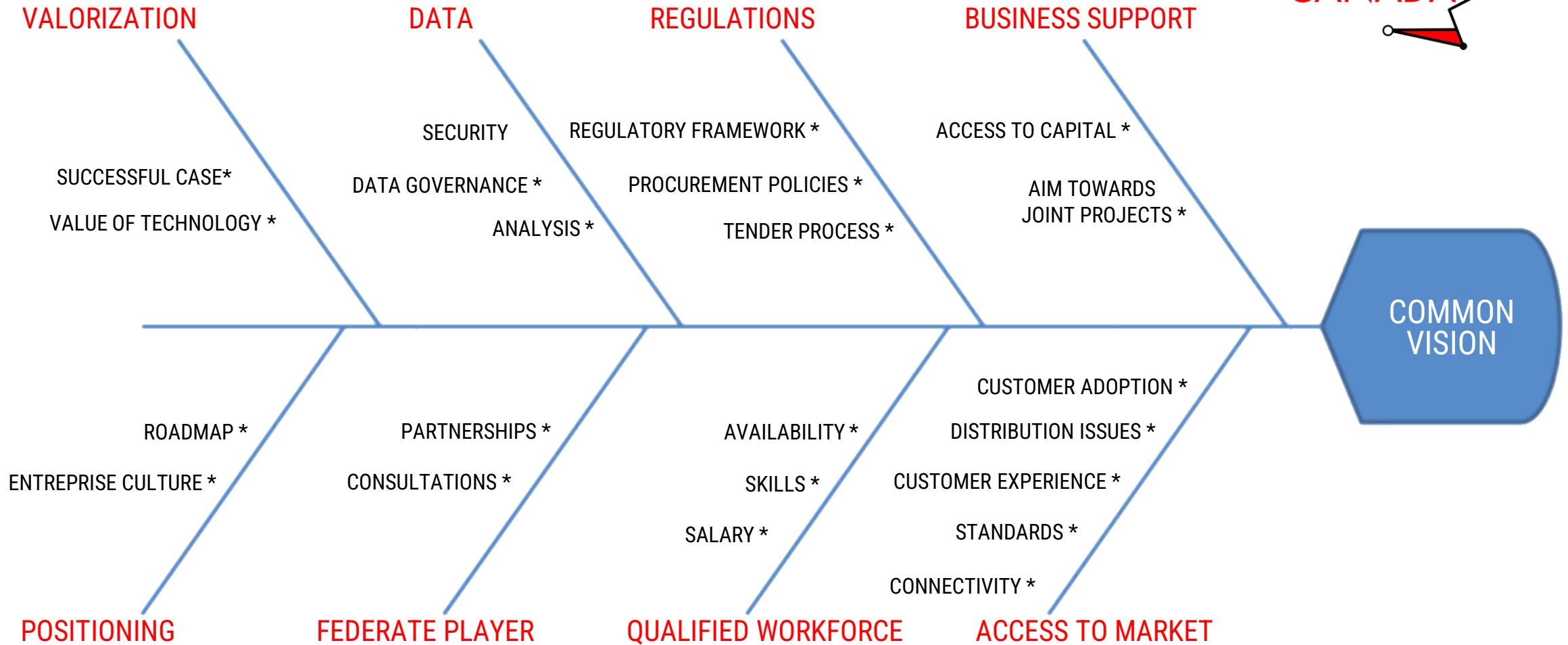
- .micro-moment/**
- .micro-transaction/**
- .micro-place/**
- .micro-quantity level.**



Fig. 3: Steps taken to transform products and services around the Internet of Things



INDUSTRY CHALLENGES : THE NEED FOR A SYSTEMIC VISION





Adoption challenges ahead for the AI

1. **Competing for the same pool of talents**
2. **Fit Options/Models**
1. **Social acceptance to AI**

Digital Trust Around the World

Researchers scored the performance of 42 global economies in four key metrics on a 0-to-100 scale (higher scores correspond to higher levels of trust). The top 10 scores for each category are highlighted.

HBR, February 25, 2021

	Attitudes How users feel about the digital trust environment	Behavior How engaged users are in the digital environment	Environment The mechanisms to build trust in the digital environment	Experience How users experience the digital trust environment
Argentina	49	47	33	31
Australia	40	51	59	55
Austria	57	34	67	51
Belgium	53	31	65	65
Brazil	29	65	30	29
Canada	47	52	62	57
China	61	100	18	64
Colombia	18	51	38	26
Denmark	69	46	73	62
Egypt	45	42	16	27
France	41	36	54	54
Germany	64	32	65	56
Hong Kong	35	76	55	69
India	24	55	37	38
Indonesia	76	54	31	31
Ireland	51	52	65	48
Israel	73	35	49	51
Italy	58	38	60	48
Japan	49	31	59	60
Malaysia	47	61	54	42

Conclusion

In a low-innovation environment, high standard of living equilibrium is unsustainable. Volatile resource prices, changing demographics, and increasing economic protectionism are exposing Canada's business innovation weaknesses and generating pressure to become more innovative in the coming years.

In a knowledge-based, globally competitive economy, Canadian businesses will need to make better use of the inputs and improve their ability to innovate to increase their domestic and global market shares.

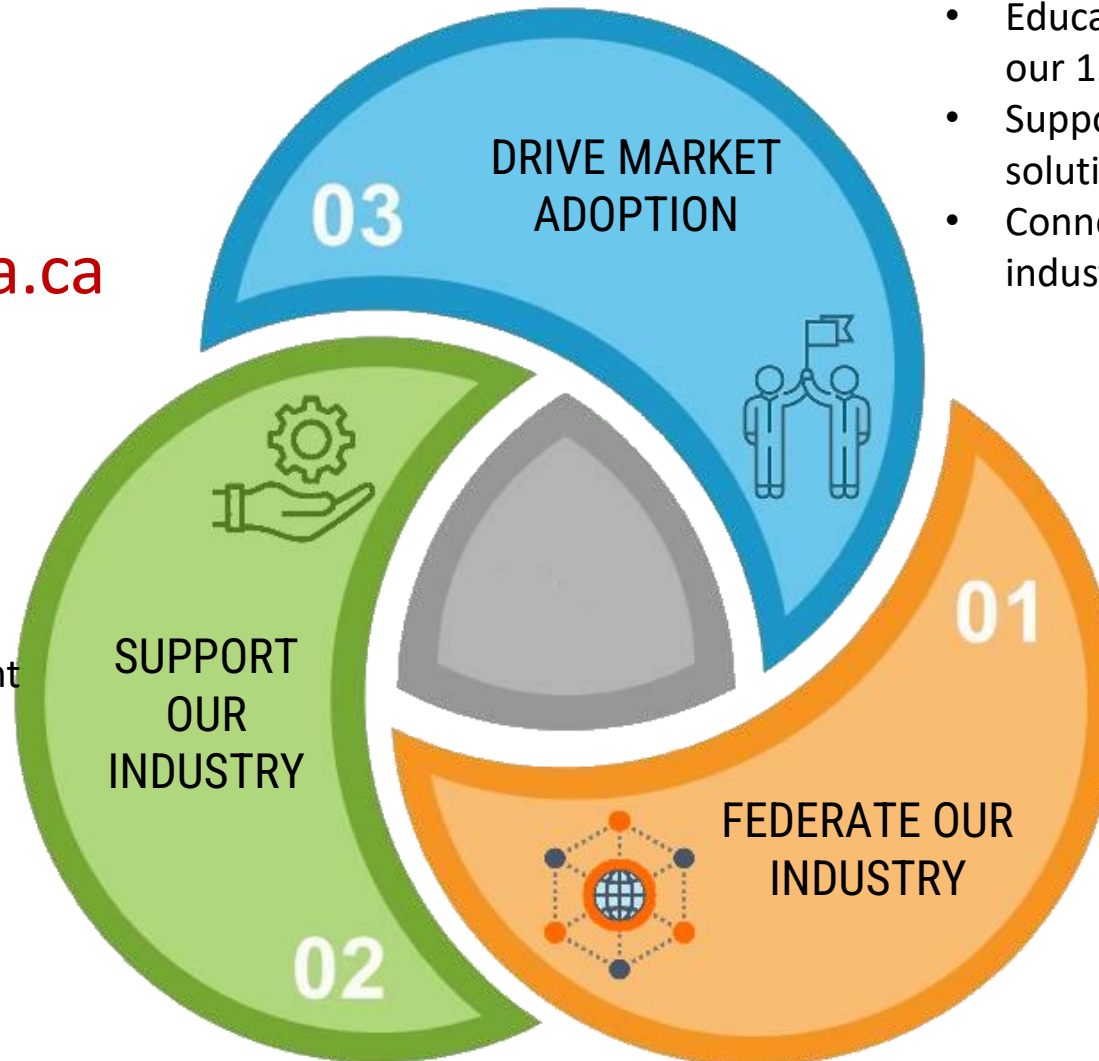


ACCELERATE THE ADOPTION OF AIOT

Join us: connect.aiotcanada.ca – Your portal



michel@aiotcanada.ca



- Educate and promote the benefits of AIoT in our 12 markets
- Support the 12 markets to adopt AIoT solutions for their Digital Transformation
- Connecting the 12 markets to the AIoT industry for implementations and operation

- Help the AIoT industry develop better products and solutions
- Help the AIoT industry develop its capabilities (partners, talents, \$\$)
- Help AIoT industry to implement shared AIoT resources and infrastructure

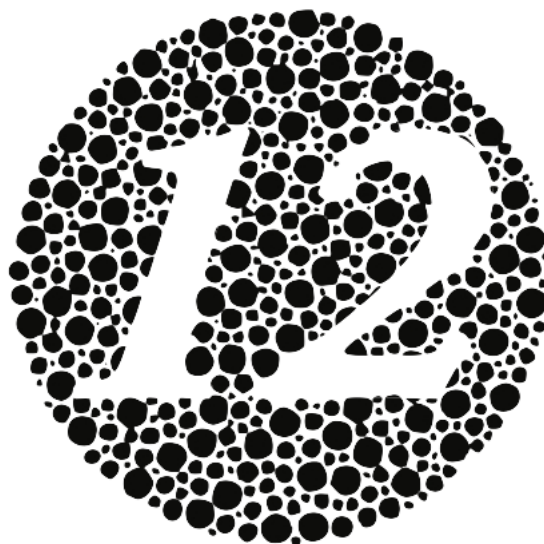
- Become the voice of the AIoT industry (territorial focal points)
- Promote the Canadian AIoT industry
- Addressing global AIoT sustainability challenges
- Influencing AIoT policies and best practices

Regulations, Cyber, AI, and IoT – Creating a Path Forward

Faud Khan

CEO, TwelveDot





DESIGN. BUILD. SECURE

AIOT

Round Table May 5, 2022



- Started in 2010, we are a boutique cyber consultancy focused on mobile, cloud, and IoT
- We currently do work in Canada, United States, Australia, Europe, and Africa
- We share our global expertise in cyber security to local markets
- We have developed several copy written methodologies for cyber evaluation based on our research under TwelveDot Labs – including universities, government, and partnerships
- We have deployed DNSSEC for .CA, security for a global pharma, help startups secure their solutions, and are editors of several ISO and IEC standards for IoT security and trustworthiness

COMPLEXITY OF THE LANDSCAPE



NIST

SP 800-30

Risk Management Guide for Information Technology Systems

SP 800-53

Security and Privacy Controls for Information Systems and Organizations

General IT Security

ISO/IEC 27000 series

Information Technology Security

ISO 15408

Common Criteria

Industrial Controls

IEC 62443 series

Industrial Automation and Control Systems Security

Vulnerability Disclosure

ISO/IEC 29147

Information technology -- Security techniques -- Vulnerability disclosure

ISO/IEC 30111

Information technology -- Security techniques -- Vulnerability handling processes

Privacy Focused

PIPEDA

Canadian Regulatory Framework for PII data

GDPR

European Data Privacy Framework that is to be used when hosting EU citizens data

IoT Device Regulations

UK Regulations

Code of Practice for Consumer IoT Security

Japan Regulations

IoT Security Safety Framework (IoT-SSF)

Singapore Regulations

Mandatory product assessment, evaluation, and product labeling for IoT products. TR-91

EU 303-645

IoT device baseline and assessment criteria.

Product Security

ANSI/CAN/CSA T200

CSA security maturity and assessment for organizations and products

ANSI/CAN/UL 2900-1

UL Standard for Safety Software Cybersecurity for Network-Connectable Products

ANSI/CAN/UL 2900-2-1

Software Cybersecurity for Network-Connectable Products, Part 2-1: Particular Requirements for Network Connectable Components of Healthcare and Wellness Systems

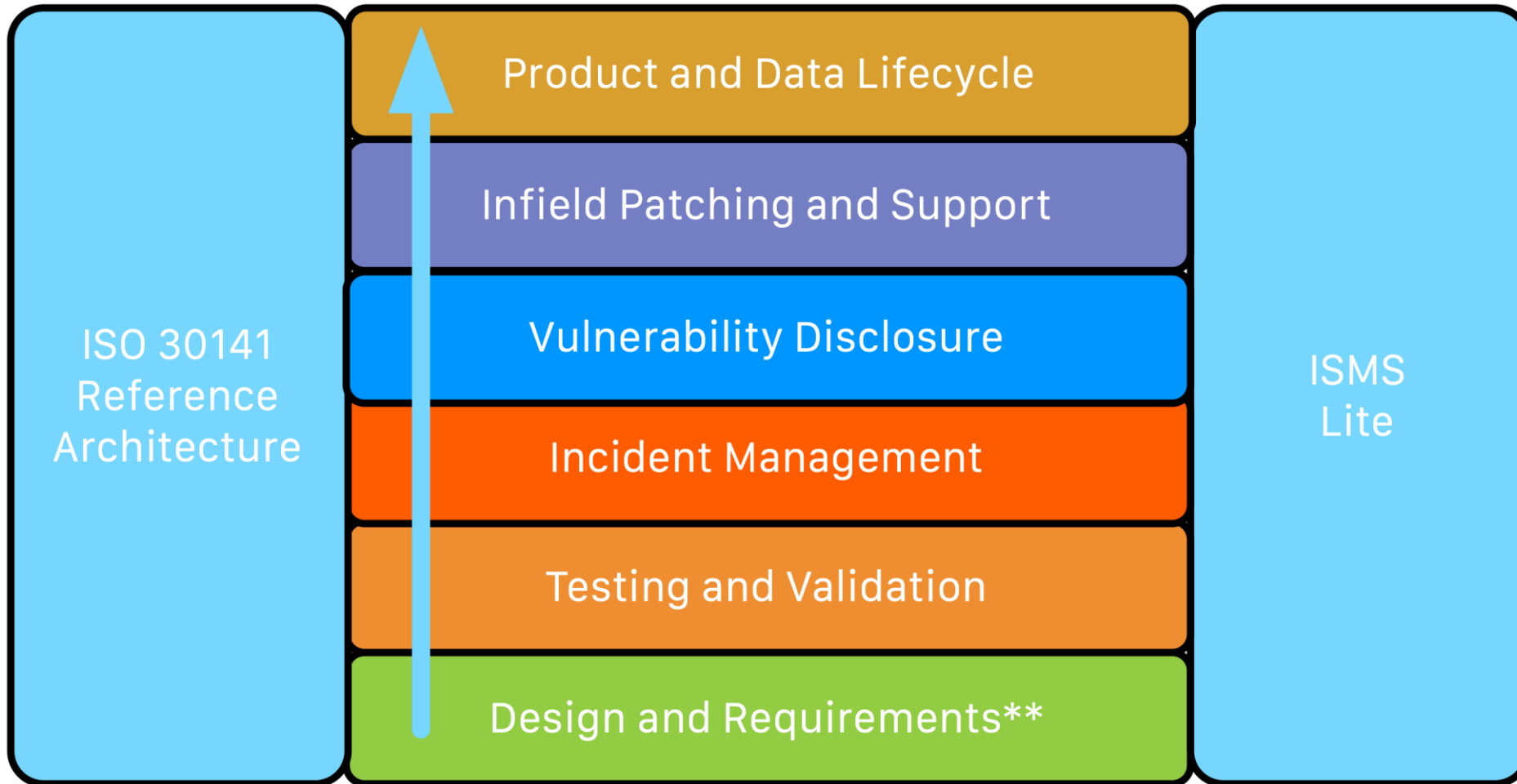
MAKING SENSE OF THE COMPLEXITY



- Security is not a technology it is about **risk management**
- **#1 Organization**
 - Need think “risk management” for all aspects of the business
 - Document your critical assets
- **#2 Products/Solutions**
 - Enhance your cyber skills in engineering/development teams
 - Formalize your development process
- Think strategic and plan for the business and products

- Implement a Risk Management Framework
- Start with the Basics
 - Critical Assets
 - Tracking Risks
 - Training Staff
 - Testing and Validation
- Determine your plan for future growth the align to your risk framework
- Consider everything you do and potential risks
- Doing it up front will save costs later

IMPLEMENT A SDLC



- Right now there is fragmentation in the marketplace
- Need to approach problem from both organization and product perspective
- Work towards SDLC & Risk Management Maturity
- Create a Road map to make targets achievable



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How data analytics and AI are multiplying the impact of IoT

Yvan Gauthier

Head of AI Accelerator Data Analytics Centre
NRC Digital Technologies



How data analytics and AI are multiplying the impact of IoT

Yvan Gauthier
Head of AI Accelerator
Data Analytics Centre
NRC Digital Technologies

05 May 2022

What we do at NRC



**WE ADVANCE
SCIENTIFIC
AND TECHNICAL
KNOWLEDGE**

**WE DELIVER
SOLUTIONS TO
GOVERNMENT**

**WE SUPPORT
BUSINESS
INNOVATION**

Over 2,100 scientists, engineers, technicians & specialists in 22 locations across Canada



VANCOUVER, BC

- Batteries, fuel cells and industrial tribology



MISSISSAUGA, ON

- Advanced materials for digital manufacturing, printed electronics, smart objects, devices, sensors



MONTREAL/BOUCHERVILLE/ROYALMOUNT, QC

- Intelligent machining, robotics
- Medical devices, advanced biologics analytics, biomanufacturing plant



VICTORIA AND PENTICTON, BC

- Optical and radio telescopes
- Adaptive optics



LONDON, ON

- Additive manufacturing, product development, laser consolidation, micro-machining



HALIFAX, NS

- Photobioreactors, bioprocessing
- Natural product chemistry, bioactive characterization



EDMONTON, AB

- Nanotechnology, electron microscopy



OTTAWA, ON

- Aerospace, vaccines, construction, quantum, photonics, machine vision, big data analytics, metrology, materials characterization and testing



CHARLOTTETOWN, PE

- Natural product and functional ingredient development



SASKATOON, SK

- Plant biotechnologies and plant-growth facilities



SAGUENAY, QC

- Aluminium and multi-materials assembly
- Hybrid manufacturing (extrusions, forgings, castings)



ST. JOHN'S, NL

- Ocean engineering
- Ice and vessel management

NRC Digital Technologies



Making digital technologies smarter and more intuitive by exploring innovative uses of data to solve real problems



100+
SPECIALISTS

30+
YEARS OF EXPERIENCE IN AI



Wide network of world-class experts from top universities and leading institutes

COLLABORATION CENTRES

Colocating researchers and equipment with university, industry, and other government organization partners to support research excellence in areas in which Canada can excel.

Examples of interest:

- NRC Waterloo Collaboration on AI, IoT, and Cybersecurity
- CIC-NRC Cybersecurity Collaboration Consortium: Fredericton

SUPPORT TO CANADA'S INNOVATION SUPERCLUSTERS

Examples of interest:

- AI for Logistics Program (support to Scale AI supercluster)
- Collaboration Program to support Digital Technology supercluster

CHALLENGE PROGRAMS

Partnering with private and public sector, academic and other research organizations to advance transformative, high-risk, high-reward research that address Canadian priorities.

Examples of interest:

- High-throughput and Secure Networks
- Artificial Intelligence for Design
- Aging in Place
- Internet of Things: Quantum Sensors

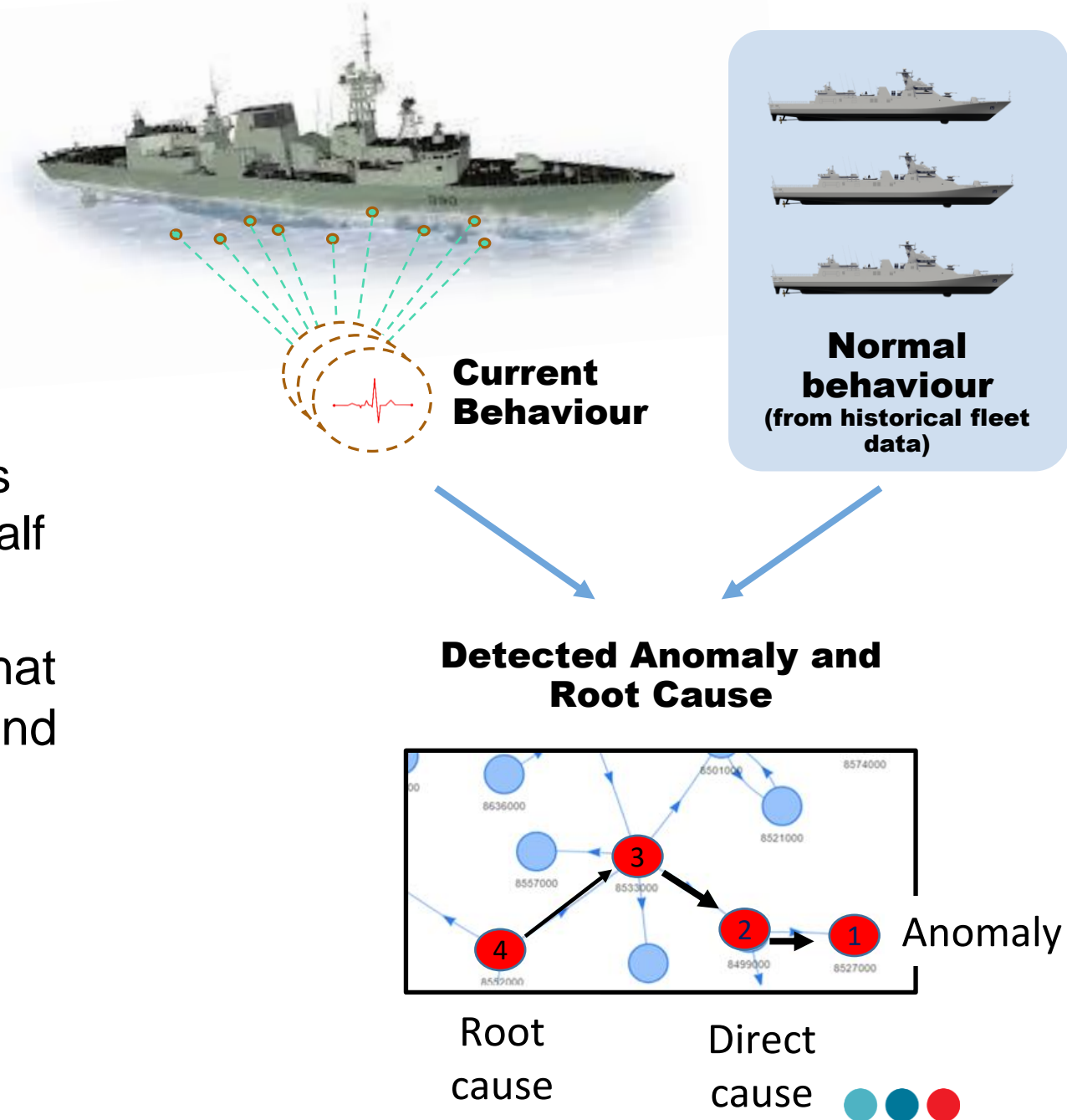
NRC Digital Technologies

How AI is multiplying the impact of IoT

Some examples...

AI can make sense of large amounts of sensor data

- Navy Frigates have over 2,000 sensors reading equipment health data every half second
- AI can infer the causes and effects that occur between vessel components and trace any anomaly back to its root cause(s)
- Data can also be exploited for predictive maintenance



AI can process data locally and in real time

- Edge analytics reduces challenges in connectivity, latency, and energy consumption
- Also reduces privacy and security risks from centralization in cloud
- **Example:** IoT-enabled biosensors that can independently process environmental data and activate a real-time notification system

<https://nrc.canada.ca/en/stories/laboratories-canada-supports-nrc-solution-real-time-environmental-monitoring>



AI can teach old equipment new tricks

- Some analog equipment is prohibitively expensive to replace
- AI coupled with machine vision can automate labor-intensive (and error-prone) meter reading tasks
- NRC-GAMMA: Novel Large Gas Meter Image Dataset

<https://arxiv.org/abs/2111.06827>



a)



b)

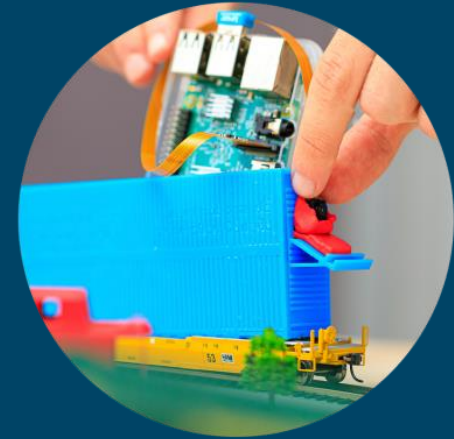


But launching into AI can be hard!

- **Starting small** helps to define requirements (for data, IT, talent, processes, governance, etc.)
- The first rule of machine learning is... do not start with machine learning!
- **Simpler approaches** more likely to succeed initially



Data Analytics Centre



**Brings together experts in AI,
analytics and IoT to help private and
public-sector organizations to extract
the most value from their data**




NRC AI Accelerator

*Delivers **impactful, innovative, and responsible AI solutions and advice** supporting the **Government of Canada's** digital transformation*

**Our AIoT journey is
just beginning!**

MERCI! THANK YOU!

Yvan Gauthier • Head, AI Accelerator
yvan.gauthier@nrc-cnrc.gc.ca • [@ygauthie](https://twitter.com/ygauthie) 

OUR COLLABORATORS



Roundtable on National AIoT Strategy

IoT North Conference – November 15-16



 **IoT North**
Conference
presented by  **TELUS** Business

 **MARCH 30-31, 2022**
CALGARY, ALBERTA

[VIEW THE AGENDA](#)

Presenting Sponsor



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<https://iotnorthconference.ca>

Roundtable on National AIoT Strategy

IoT North Raison D'être

Canada's Internet of Things Conversation

Cross-pollination and mutual awareness across full IoT Space

Support growth of IoT/AI ecosystem by **AIoT Canada**



ThinkFest



ThingsHappen

iotNorth 

SPEAKER
APPRECIATION

iotNorth 

Training: Digital Literacy through Internet of Things and Design Thinking



DIGITAL LITERACY through **INTERNET OF THINGS** and **DESIGN THINKING**

Elevate your Digital Literacy

- Embrace** the complete digital realm
- Grow** innovation and competitiveness
- Develop** citizen-centric governance
- Advance** your professional development

praxiem DISCOVER • INNOVATE • DELIVER

SPRING2 innovation



<http://praxiem.com/digital-literacy-through-thingking>

Workshops Overview and Instructions

Nilufer Erdebil
CEO, Spring2 Innovation



WORKSHOPS

Tasks – Part 1

1. Consider and align on question meaning as a group
2. Individually write down your ideas and answers.
3. Share and discuss the qualities of individual responses, and any new ideas within group
4. Come to a consensus on the top answers to the question as follows:
 - Question 1: Top 3 Opportunities
 - Question 2: Top 3 Challenges
 - Question 3: Top 5 Solutions

Workshop 1	Workshop 2
<p>1</p> <p>What are the OPPORTUNITIES in your vertical where AIoT product innovation or adoption can significantly contribute to the growth of the Canadian economy ?</p>	<p>2</p> <p>What are the CHALLENGES in addressing and realizing the opportunities ?</p>
<p>3</p> <p>What are the SOLUTIONS for the top opportunities/challenges in questions 1 and 2 - and how would these solutions address the them ?</p>	

WORKSHOPS

Tasks – Part 1

5. Write down the top answers on the giant the wall stickie
6. Pick a group member to present the summary

OPPORTUNITIES

Answer 1

- sub-points
- ...

Answer 2

- sub-points
- ...

Answer 3

- sub-points
- ...

WORKSHOP 1

It's time to work!

